Corporate Group
Combined Representative Experience, Publications and Presentations

Experience

- Represented a marketing technology and managed services provider in the sale of its Arizona division to a full-service marketing solutions provider.
- Represented a private equity backed early childhood education company in its acquisition of a multi-location childcare and early education provider and related real estate.
- Represented a private equity backed IT support and solutions provider focused on the post-acute healthcare market in its acquisition of an IT support and consulting firm serving the senior living industry.
- Represented a Chicago-based private equity investment firm in connection with its portfolio company's add-on acquisition of a diamond and carbide precision cutting tool manufacturer, including the related acquisition financing.
- Represented a family office in its acquisition of a national out-of-home media advertising company.
- Represented a private equity backed company focused on traditional and online culinary education services in its acquisition of an executive hospitality/restaurant recruiting franchise.
- Represented a private equity backed company focused on traditional and online culinary education services in its acquisition of a medical marijuana education business.
- Represented a private investment firm in its acquisition of a financial technology solutions company.
- Represented a private equity backed company focused on acquiring and growing enterprise software businesses in connection with various strategic add-on acquisitions.
- Represented a food service business in obtaining a $12 million investment from a private equity fund.
- Represented a private equity investor in its investment in an alcoholic beverage distributor.
- Represented a lender to a brewery in the acquisition of another brewing company.
- Represented a private equity sponsor in the acquisition of multiple early childhood education centers.
- Represented an international systems integrator in the auction and sale of one of its U.S. divisions for approximately $140 million.

- Represented a portfolio company in connection with a multimillion-dollar master services agreement with one of its largest customers.
- Represented a private equity sponsor in its acquisition of a personalization business for approximately $14.5 million.
- Represented a privately held company in an auction and sale of its retail display and design business for approximately $190 million.
- Represented a private equity investor in its investment of a roadside assistance services business.
- Represented owners of an education related business in connection with a disposition to a private equity sponsor.
- Represented institutional investors in connection with multiple substantial minority investments.
- Represented a private equity sponsor in connection with multiple portfolio company acquisitions of software and related technology businesses.
- Represented a multinational business in connection with the disposition of a division to a private equity backed portfolio company.
- Represented private equity sponsor focused on middle-market industrial manufacturing businesses in connection with multiple portfolio company acquisitions, subsequent add-on acquisitions and a divestiture.
- Represented a middle-market private equity sponsor with over $700 million in committed capital under management in connection with multiple portfolio company acquisitions and a divestiture.
- Represented an IT solutions provider in multiple strategic acquisitions.
- Represented a Chicago-based private equity investment firm focused on industrial growth businesses in connection with multiple portfolio company acquisitions.
- Represented a New York-based private equity investment firm in connection with its acquisition of a specialty ground transportation company and subsequent add-on acquisitions.
- Represented a global private equity investment firm in connection with its acquisition and sale of a pet food company.
- Represented a Chicago-based private equity investment firm focused on investments in the healthcare industry in connection with multiple portfolio company acquisitions and divestitures.
- Represented a Chicago-based operationally focused private equity investment firm in connection with multiple portfolio company acquisitions and divestitures.
- Provided tax planning and structuring for a family office and private equity fund in the acquisition of an $800 million real estate company and advertising firm.
- Negotiated and structured lending syndicates’ takeovers and subsequent sales of debtor corporations.
- Acted as tax counsel for private equity firm's acquisitions of software and tech companies, including through F Reorganizations and tax deferred partnership contributions and sale transactions.

- Advised on nonqualified deferred compensation top hat plans for private company.
- Negotiated tax provisions for multi-jurisdictional structured finance transactions.

Presentations

- "Corporate Transparency Act," Meritas Conference, Chicago, 2023
- "The Role for Private Capital In Bridging the Gap Between Education & Employment" at Capital Roundtable's "Private Equity Investing in For-Profit Education Companies" conference, New York, Jan. 15, 2019
- "Impact of Tax Reform on Secured Lending," a Secured Finance Network webinar, Feb. 13, 2018
- "Defend Trade Secrets Act Is Now Law," a Goldberg Kohn CLE program, June 2016
- "Bridging the Educator-Employer Disconnect" at Capital Roundtable's "Private Equity Investing in For-Profit Education Companies" conference, New York, Aug. 11, 2015
- "Nursing the Industry Back to Health – How PE Investors Are Profitably Restructuring Companies" at Capital Roundtable's "Private Equity Investing in For-Profit Education Companies" conference, New York, Jan. 14, 2015
- "Private Equity Deal Pipeline – Why PE Firms Are Investing in Companies That Provide Innovative Tools & Services to Education Companies" at Capital Roundtable's "Private Equity Investing in For-Profit Education Companies" conference, New York, July 24, 2014
- "The Curious and Not So Secret Case of the Non-Disclosure Agreement," CBA Commercial Finance Committee, 2014
- "RFPs and Other Ways of Buying Goods and Services," Goldberg Kohn's Commercial Contract Series, 2014
- "Acquiring, Transferring and Promising Technology," Goldberg Kohn's Commercial Contract Series, 2014
- "Protecting Your Brand With the Law," the 7th Annual Entrepreneurship Law Conference at Northwestern University School of Law, March 2012
- "Getting Your Business Started – Legal Tips for Entrepreneurs," at the Northwestern Pritzker School of Law's "Small Business Opportunity Conference," Chicago, Feb. 26, 2011
- TechExpo, Chicago Department of Business Affairs, Chicago, 2010, 2009
- "Doing Business in Illinois," Mexican-American Chamber of Commerce, Chicago, 2009
- "Green Marketing—The Science, the Facts and the Fiction," Continuing Legal Education Seminar, Chicago, 2008
- "Electronic Commerce Law: A Contractual Perspective" as a professor at John Marshall Law School's Center for Information Technology and Privacy Law, 2002-2005
- "Telecom Contracts: Assuring Service, Addressing Bankruptcy and Maintaining Flexibility," Small Law Department Division of the American Corporate Counsel Association seminar, 2002

- "Transnational Data Flows," as a professor at John Marshall Law School's Center for Information Technology and Privacy Law Center, 2000-2002
- "Contracting in Cyberspace," American Corporate Counsel Association Annual Meeting, Washington D.C., 2002
- "Practical Information Security for the Medium Sized Business Enterprise," NIST Seminar, Chicago, 2002
- "Existing and Proposed Civil Claims Under Computer Crime Laws," National Cybercrime Conference presented by the American Bar Association and John Marshall Law School, 2002
- "Legal and Regulatory Implications of Security Risk Management," Safety and Security in the Electric Power Industry Seminar, The Center for Business Intelligence, 2002
- "The Privacy Landscape," Privacy of Consumer Financial Institutions and Identity Theft Seminar, Federal Reserve Bank of Chicago, Chicago, 2001
- "Computer Security, Information Warfare and Economic Espionage," as a professor at John Marshall Law School's Center for Information Technology and Privacy Law Center, 2001
- "Computer Security: Protecting Yourself in an Unruly World," Seminar, Chicago, 2001
- "Essentials of Computer Security Assessment," Privacy and Security of Financial Institutions Seminar, Federal Reserve Bank of Chicago, Indianapolis and Des Moines, 2001
- "Risk Issues Associated With Account Aggregation," Implementing Account Aggregation & Risk Management Workshop, Bankers Administration Institute, Chicago, 2001
- "Fundamentals of Privacy and Security in a Banking Environment," Privacy and Security of Financial Institutions Seminar, Federal Reserve Bank of Chicago, Detroit, Milwaukee, Indianapolis and Des Moines, 2001
- "Managing Collateral Consequences of the Privacy Rules Imposed on Financial Institutions," Privacy Regulation Compliance for Financial Institutions Seminar, Institute for International Research, New York, 2000
- "Raising Money for the Hi-Tech Company," Chicago Bar Association, 2000
- "Seed Investing as Team Sport," National Association of State Venture Funds, Federal Reserve Bank of Chicago, Chicago, 2000

Publications

- "Independent Defense Counsel: Rate Caps, Guidelines, and Deductions (Oh, My!)," American Bar Association ICLC, July 2022
- Co-Author, "Opportunity For Increased Foreign Subsidiary Report: New IRS Proposed Tax Regulation Limiting '956 Deemed Dividend' Tax Impact," The Secured Lender, Jan./Feb. 2019
- Co-Author, "The Fourth Amendment Beyond Katz, Kyllo and Jones: Reinstating Justifiable Reliance as a More Secure Constitutional Standard for Privacy," Boston University Public Interest Law Journal, 2013

- Author, “Overview of the ECPA, SCA and EEA,” National Cybercrime Conference, American Bar Association and John Marshall Law School, 2002
- Author, “A Legal Analysis of Computer Security Issues,” Internet Law and E-Commerce, IICLE, 2002