

COMBINED COMPANY PROFILE



Direct Materials – Middle Market

- Deep category expertise and supplier experience across all areas of ingredients / chemicals, packaging, resins and metals
- Understanding of underlying markets and how to extract maximum value from these areas
- Collaborative data driven strategic sourcing process
- Performance based financial structures



Indirect Materials – Middle Market

- Active GPO™ – Continuous improvement & cost management with analytics and reporting
- Pre-negotiated - Leveraged pricing solutions. Exceptional contracts across major indirect spend areas
- Program implementation and compliance management
- Subject Matter Experts (SME) throughout the journey
- No fees to participate



Direct Materials – Early/Small Market New Innovations / New Technologies

- Supply chain cost reductions and optimization in pre- and early-revenue consumer packaged goods companies
- Packaging innovation and development capabilities for startup, small and mid-size CPG manufacturers
- An ecosystem developed to help develop and commercialize new innovations and technologies
- Creative financial models

Custom Fit Solutions